

✓ CERTIFICATE OF COURSE ACCESS

This document certifies that the customer will receive full access to the following digital course content:

- ✓ Andy Elliott – Why Are You Here
- ✓ Andy Elliott – Sales Professional Earning Potential
- ✓ Andy Elliott – 5 Types of Sales People
- ✓ Andy Elliott – The Mindset of a Top Earner
- ✓ Andy Elliott – Plan Your Day Before Arriving to Work
- ✓ Andy Elliott – Non-Income Producing Activities
- ✓ Andy Elliott – Dress The Part
- ✓ Andy Elliott – The Importance of Knowing Your Inventory
- ✓ Andy Elliott – Using Facebook Video During Inventory Walks
- ✓ Andy Elliott – Best Practices for Follow-Up
- ✓ Andy Elliott – Internet & Finance Dept Check-Ins
- ✓ Andy Elliott – Phone Call Scripts & Objection Handling
- ✓ Andy Elliott – Vehicle Selection & Credit Qualification
- ✓ Andy Elliott – Trial Closes, The Walk Around, and The Write-Up
- ✓ Andy Elliott – Presenting The Numbers & Closing Techniques
- ✓ Andy Elliott – Creating Referral Content for Social Media
- ✓ Andy Elliott – Making Videos with Customers
- ✓ Andy Elliott – Following Up With Sold, Unsold & No-Show Customers
- ✓ Andy Elliott – Creating Massive Energy & Closing Like a Pro

All of these courses are stored and accessible via Google Drive, and the seller is able to provide instant delivery upon purchase confirmation.

ONLINE COURSES AVAILABLE ON



- 1. 100K to 400K.pdf .ts
- 1. 10 to 100K Important 01.pdf .ts
- 1. Why not 100k.pdf .ts
- 1. Why not 100k.pdf .ts
- 1. Why not 100k.pdf .ts
- 2. Sales Professional Earning Potential .ts
- 3. 5 Types of Sales People .ts
- 3. Chapter Quiz.pdf .ts
- 4. Chapter Quiz.pdf .ts
- 4. The Mindset of a Top Earner .ts
- 5. Chapter Quiz.pdf .ts
- 5. Plan Your Day Before Arriving To Work .ts
- 6. Chapter Quiz.pdf .ts
- 6. Non Income Producing Activities .ts
- 7. Chapter Quiz.pdf .ts
- 7. Dress The Part .ts
- 8. Chapter Quiz.pdf .ts
- 8. The Importance of Knowing Your Inventory .ts
- 9. Chapter Quiz.pdf .ts
- 9. Incorporating Facebook Video During Inventory Walks .ts
- 10. Chapter Quiz.pdf .ts
- 10. Selling Vehicles To Private .ts
- 10. Best Practices for Follow-Up .ts
- 11. Chapter Quiz.pdf .ts
- 12. Calling New Leads .ts
- 13. Chapter Quiz.pdf .ts
- 13. Chapter Quiz.pdf .ts
- 13. Follow Up With Existing Leads .ts
- 14. Chapter Quiz.pdf .ts
- 14. Vehicle Check-In .ts
- 15. Chapter Quiz.pdf .ts
- 15. Social Media Stories .ts
- 16. Chapter Quiz.pdf .ts
- 16. Finding My Customers .ts
- 17. Chapter Quiz.pdf .ts

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- 18. Posting The Deal Of The Day .ts
- 19. Chapter Quiz.pdf .ts
- 19. Internet BDC Check-Ins .ts
- 20. Chapter Quiz.pdf .ts
- 20. Finance Department Check-Ins .ts
- 21. Chapter Quiz.pdf .ts
- 21. Equity Listing Lists .ts
- 22. Chapter Quiz.pdf .ts
- 22. High Interest Lists .ts
- 23. Chapter Quiz.pdf .ts
- 23. Internet BDC Check-In (Again).ts .ts
- 24. Chapter Quiz.pdf .ts
- 24. How To Take Inbound Phone Calls .ts
- 25. Chapter Quiz.pdf .ts
- 25. Common Objections On An Inbound Phone Call .ts
- 26. Chapter Quiz.pdf .ts
- 26. What's The Best Price (Phone).ts .ts
- 27. Chapter Quiz.pdf .ts
- 27. What's My Payment (Pre-approved Customers).ts .ts
- 28. Chapter Quiz.pdf .ts
- 28. What's My Trade In Worth (Phone).ts .ts
- 29. Chapter Quiz.pdf .ts
- 29. Getting A Car Ready For A Phone Appointment .ts .ts

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- 51. Chapter Quiz.pdf .ts
- 51. Going Live With Your Best Customers .ts .ts
- 52. Chapter Quiz.pdf .ts
- 52. Vehicle Delivery.pdf .ts
- 53. Vehicle Deliveries .ts
- 53. Chapter Quiz.pdf .ts
- 53. Following Up With Sold Customers .ts .ts
- 54. Chapter Quiz.pdf .ts
- 54. Following Up With Unsold Customers .ts .ts
- 55. Chapter Quiz.pdf .ts
- 55. Following Up With No-Show Appointments .ts .ts
- 56. Chapter Quiz.pdf .ts
- 56. Internet BDC Check-In (End Of Day).ts .ts
- 57. Chapter Quiz.pdf .ts
- 57. Service Advisor Check-Ins .ts .ts
- 58. Chapter Quiz.pdf .ts
- 58. When _ How To Train .ts .ts
- 59. Chapter Quiz.pdf .ts
- 59. How To Create _ Keep Massive Energy .ts .ts
- 60. Closing .ts .ts

 Legitimacy & Access Guarantee

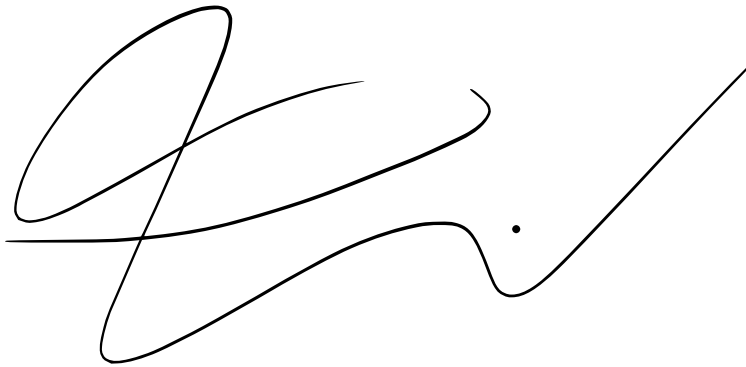
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Signed on : April 21st, 2025

Location: Paris, France

Signature:

A handwritten signature in black ink, consisting of several fluid, overlapping loops and a long horizontal stroke extending to the right.

